



MAQBOOL TEXTILE MILLS LIMITED

**CORPORATE BRIEFING SESSION 2024 & 1st Quarter
2025**



W E L C O M E

We warmly welcome the participants at

Corporate Briefing Session

**of Maqbool Textile Mills Limited
for the year ended June 30, 2024 &
September 30, 2024**

DISCLAIMER

Maqbool Textile Mills Limited has prepared this presentation for Corporate Briefing Session solely for discussion with the participants. Any investor or potential investor may not infer any information, statement, or representation made during the discussion as a recommendation to hold, buy, or sell securities without careful consideration.

It is suggested that before acting on any information shared or remarks made during the discussion process, one should confirm its appropriateness and accuracy.

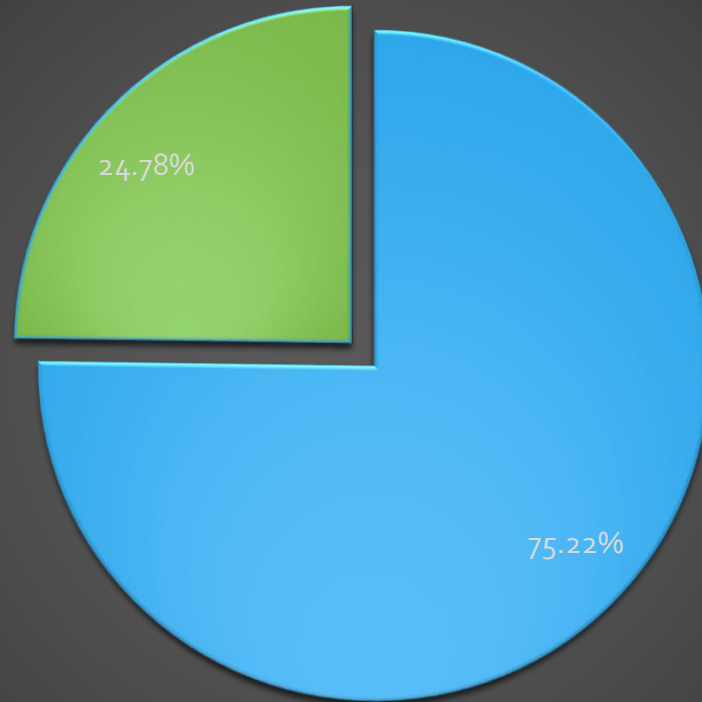
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COMPANY PROFILE

Maqbool Textile Mills, incorporated in 1989, is a listed company engaged in the manufacturing and sales of different varieties of yarn. During FY22, the company added a newly erected MVS Unit. The company operates four spinning units installed at Muzaffargarh (Unit I, II and IV), and Tobatek Singh (Unit III), having a total capacity of 82,224 spindles of Unit I, II & III & 576 MVS spindles of MVS Unit IV which are equivalent to 12,000 conventional ring spindles. Units are engaged in Production of PC-Yarn (Polyester-Cotton), PV-Yarn (Polyester-Viscose) and CVC Yarn (Chief Value Cotton Yarn) while rest of the units are mainly based coarse and fine counts with the Yarn Doubling / Twisting Facility.

SHAREHOLDING PATTERN

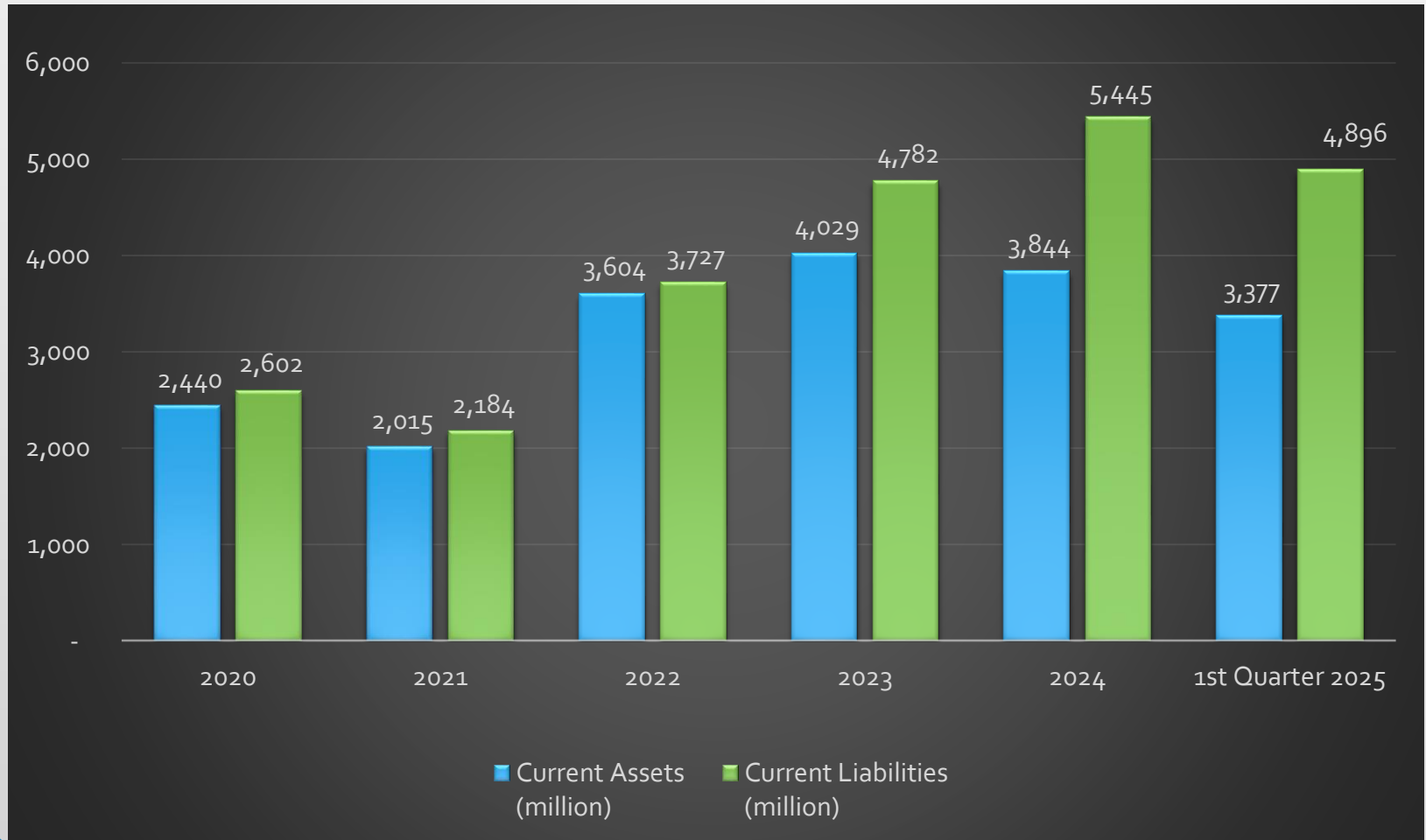


■ SPONSORS & FAMILY ■ OTHERS

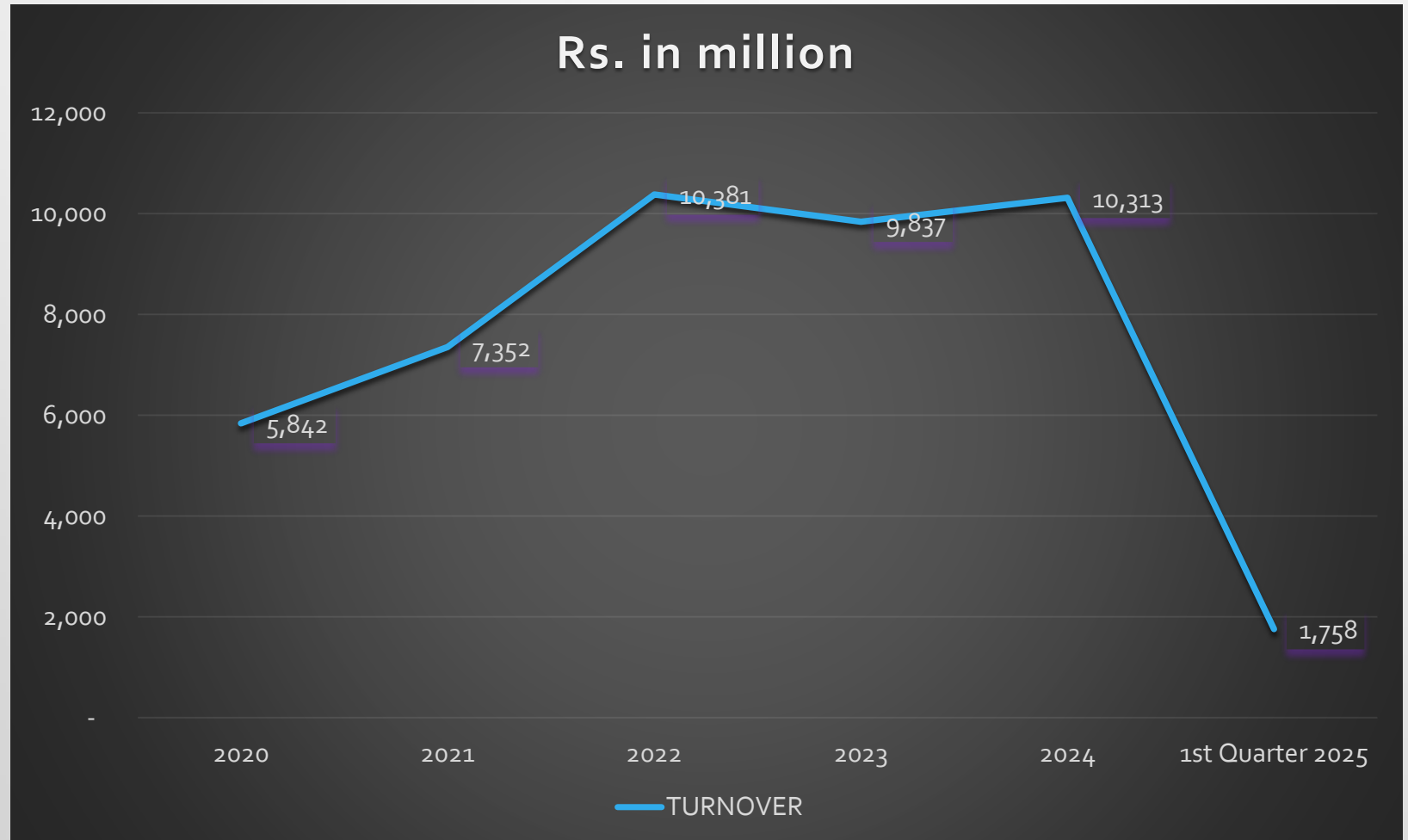
COMPANY STRENGTH

- The spinning industry of Pakistan functions in a competitive but free environment as long as procurement and use of raw materials are concerned.
- Textile is labor intensive industry. However cheap labor is available in Pakistan.

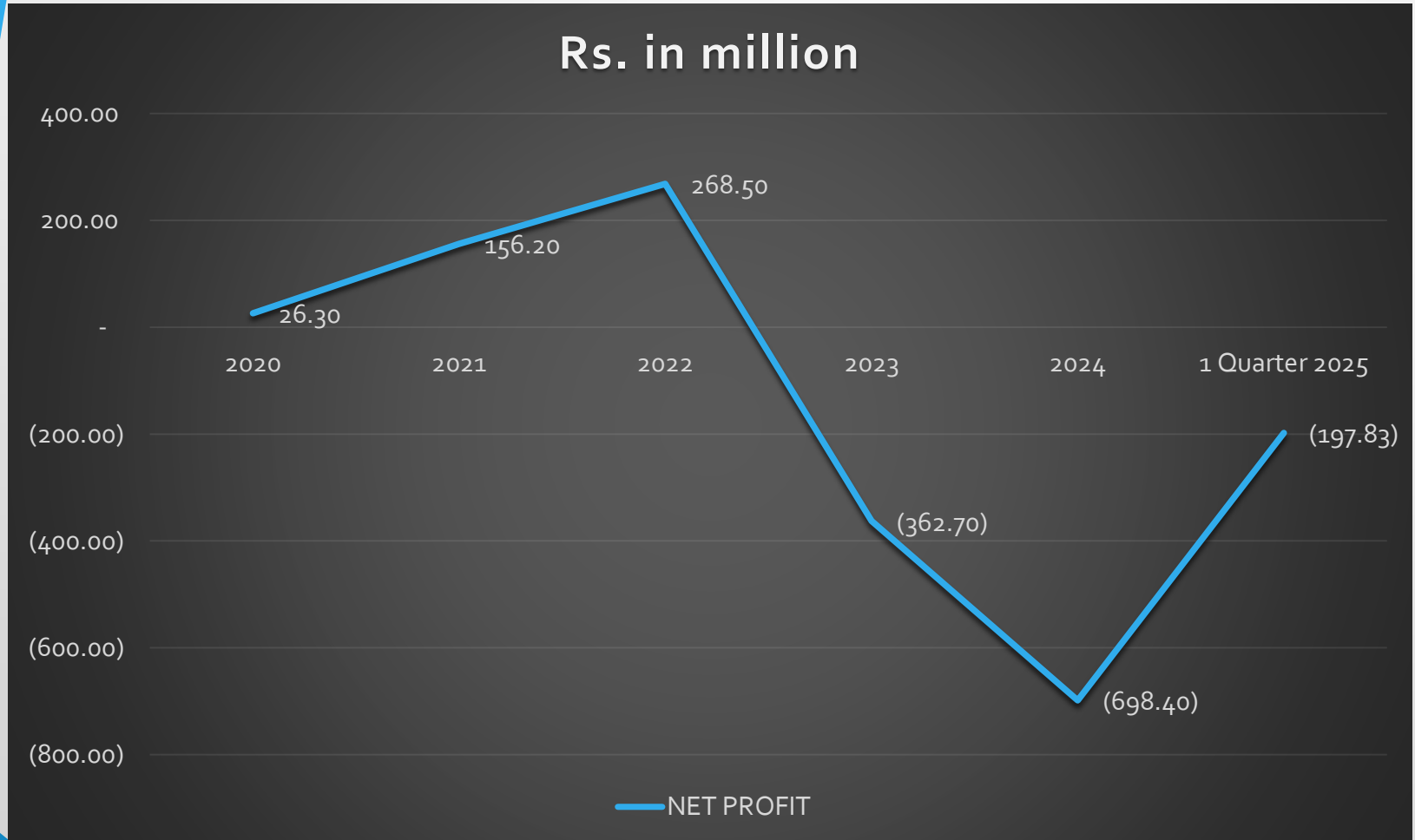
LIQUIDITY POSITION



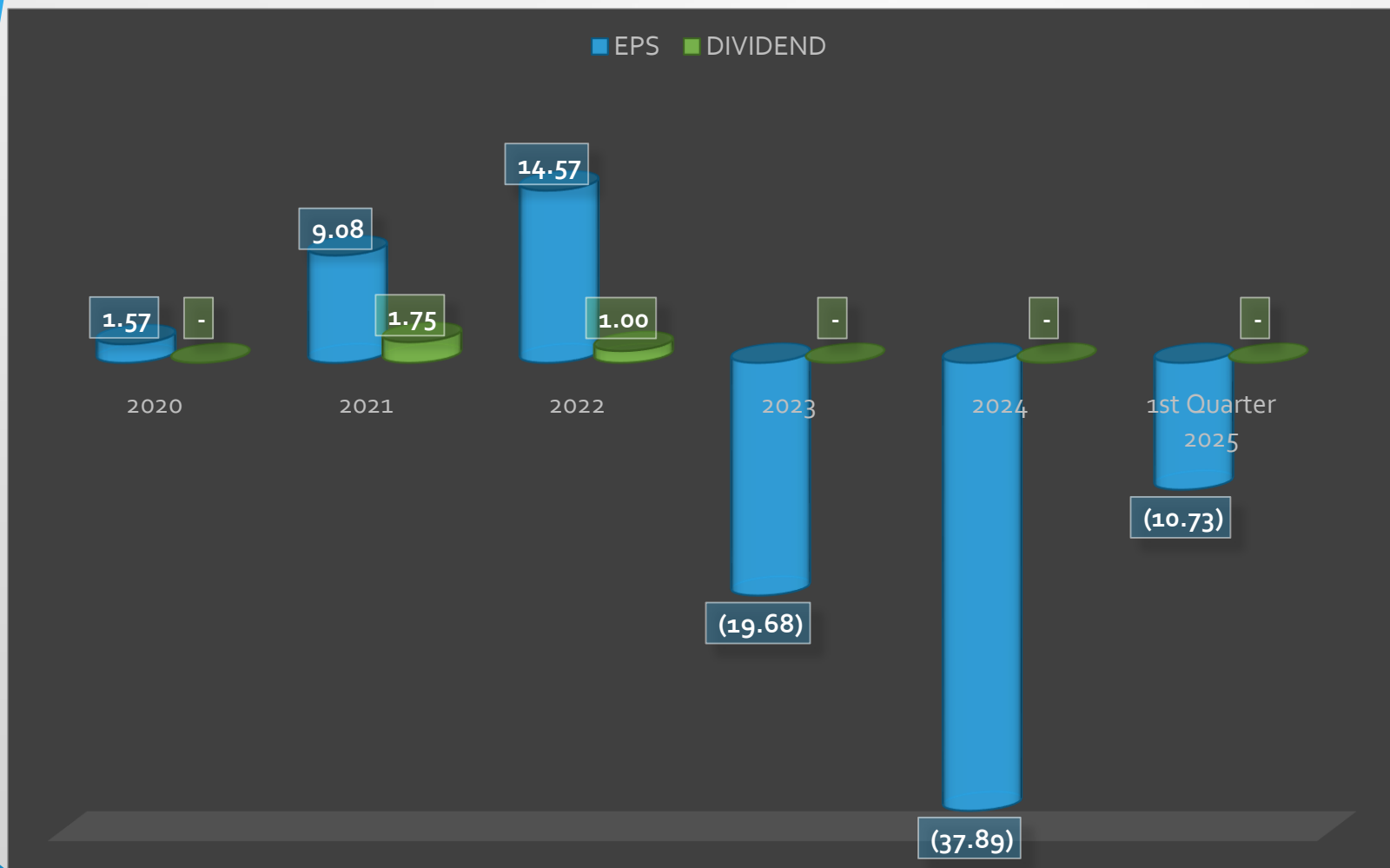
TURNOVER - LAST 5 YEARS



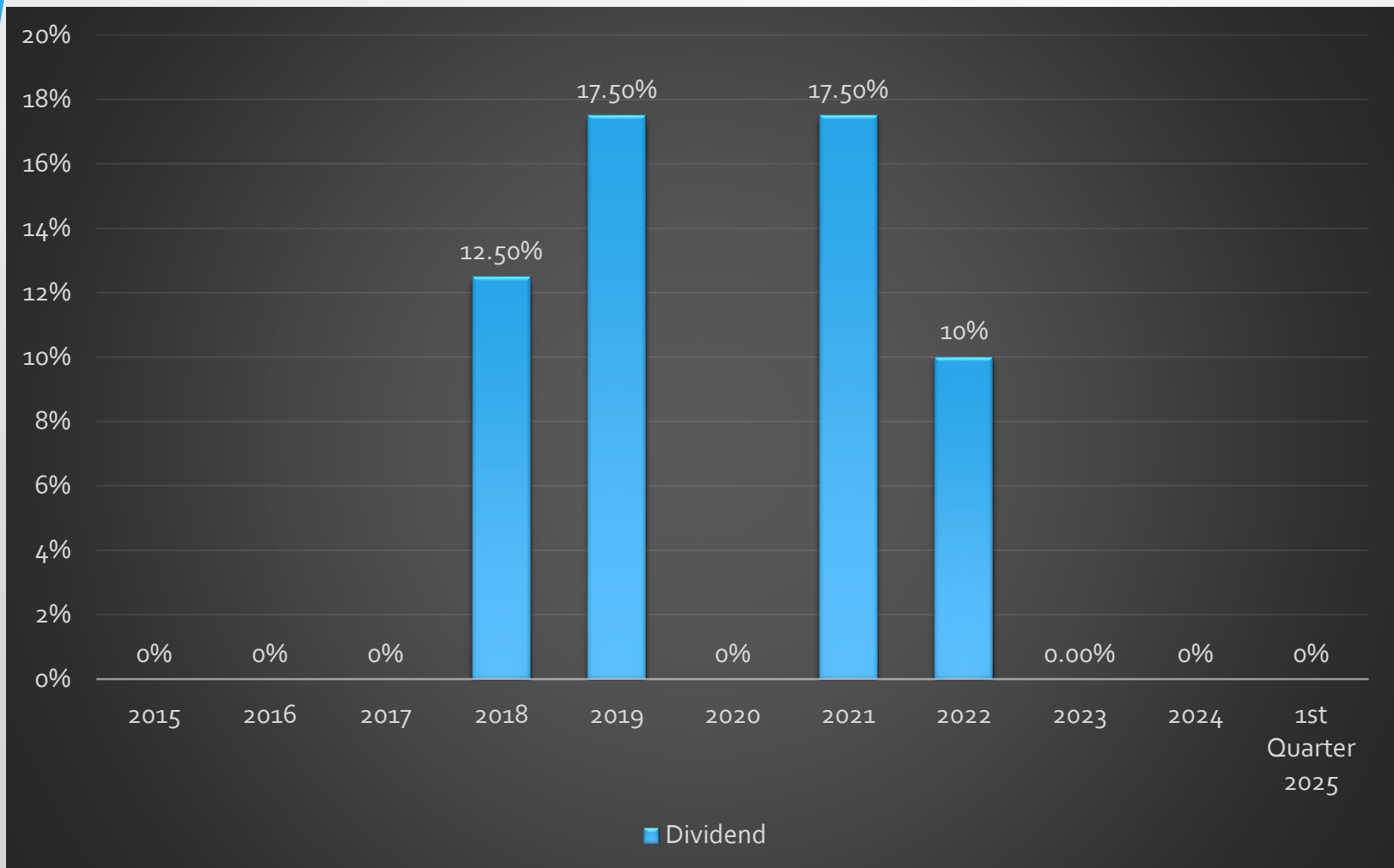
NET PROFIT/(LOSS) - LAST 5 YEARS



EPS AND DIVIDENDS DECLARED - LAST 5 YEARS



DIVIDEND PAYOUT HISTORY



CHALLENGES

- ELECTRICITY PRICES
- VOLATILITY OF RAW MATERIAL PRICES
- HIGHER MARKUP RATES AND UNPRECEDENTED LOCAL INFLATION
- DEVALUATION OF PAK RUPEES
- STIFF COMPETITION

CORPORATE SOCIAL RESPONSIBILITY

FREE MEDICAL FACILITY

PEOPLE AT MAQBOOL GROUP ARE COVERED WITH HEALTH CARE INSURANCE WHICH PROVIDES HEALTH CARE FREE OF COST. INSURANCE PREMIUM IS PAID BY THE COMPANY WITH ZERO CONTRIBUTION BY EMPLOYEES.

GROUP LIFE INSURANCE

EMPLOYEES OF MAQBOOL GROUP ARE ALSO COVERED WITH LIFE INSURANCE ALONG WITH DISABILITY INSURANCE COVERAGE. PREMIUM BURDEN IS BORNE BY THE GROUP.

Future outlook

- HEIMTEXTIL-2025 EXHIBITION FRANKFURT HAS OPENED UP NEW OPPORTUNITIES AND HOPEFULLY WILL HELPS TO ALLEVIATE THE COUNTRY'S EXPORTS.
- THE IMF BAILOUT PACKAGE MAY EASE THE PRESSURE ON FOREIGN RESERVES BUT THE BUSINESSES HAVE TO SUFFER FOR ADDITIONAL COSTS WHICH MIGHT DILUTE THE OVERALL MARGINS.
- Positive intention for rationalizing cost operations, maximum capacity utilization, effective procurement strategy and alteration of sales mix to generate maximum net margins.
- Focus on value added segment to rationalize the operating cost and build synergize between the segments.



Q&A

Who? Where? When? How? What? Why?

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